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MICHIGAN

ROGERS CITY MAIN STREET BASELINE SUMMARY & STRATEGY IDENTIFICATION FEB 9, 2022

Offered by: MICHIGAN MAIN STREET at MEDC

Laura Krizov, Manager Leigh Young, Senior Main Street Specialist Tony Garcia, Promotion Specialist

In Partnership with: NATIONAL MAIN STREET CENTER

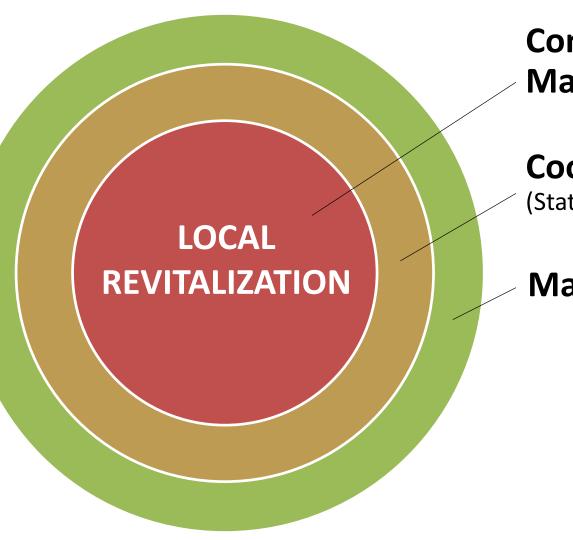
Norma Ramirez de Miess, VP of Revitalization Services Michael Powe, Director of Research Matt Wagner, Chief Program Officer

PROVIDING AN EMPOWERING, MODEL OF COLLABORATION FOR LOCAL REVITALIZATION



Nationally recognized. Locally powered.[™]

- ✓ Locally powered through community-driven revitalization
- Supported by a collaborative model that guides, provides technical assistance, adds resources, and connects to a network & best practices in revitalization.



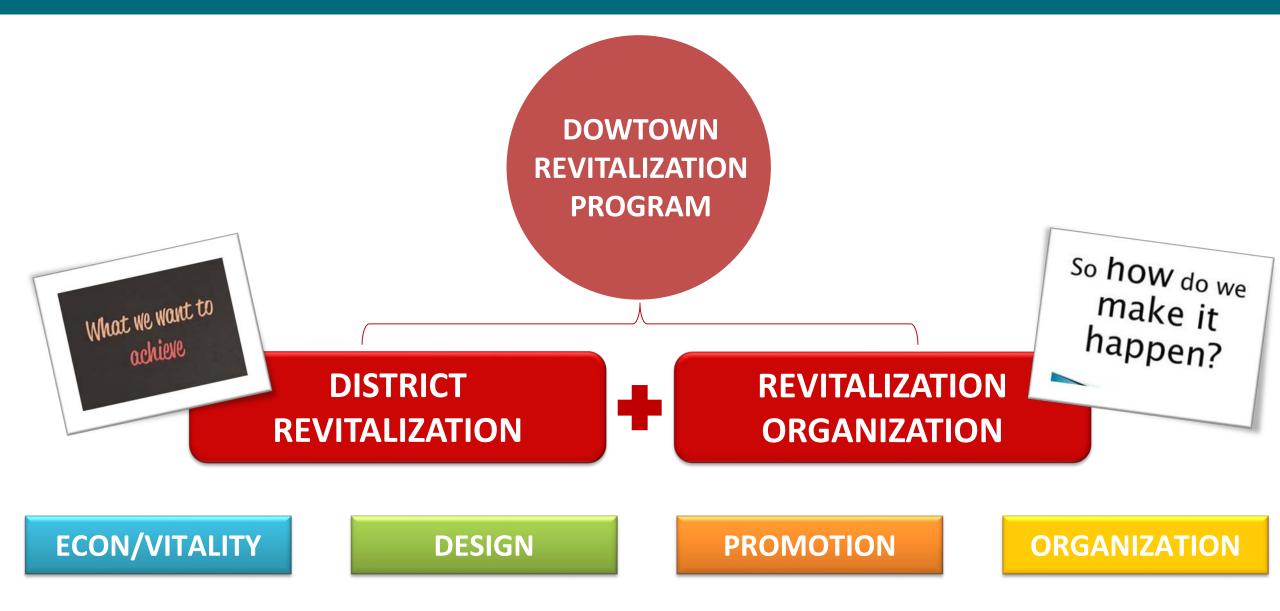
Community & Local Main Street Program

Coordinating Partner

(State, County or City-wide)

Main Street America

MAIN STREET: A TWO-FOLD COMMITMENT TO REVITALIZATION



THE MAIN STREET APPROACH FOR COMPREHENSIVE REVITALIZATION



<u>Work with the district's property & business</u> owners, and public & private sector partners

Build a diverse economic base | Catalyze smart new investment | Cultivate a strong entrepreneurship ecosystem Create an inviting, inclusive atmosphere | Celebrate historic character | Foster accessible, people-centered public spaces



ECONOMIC DESIGN

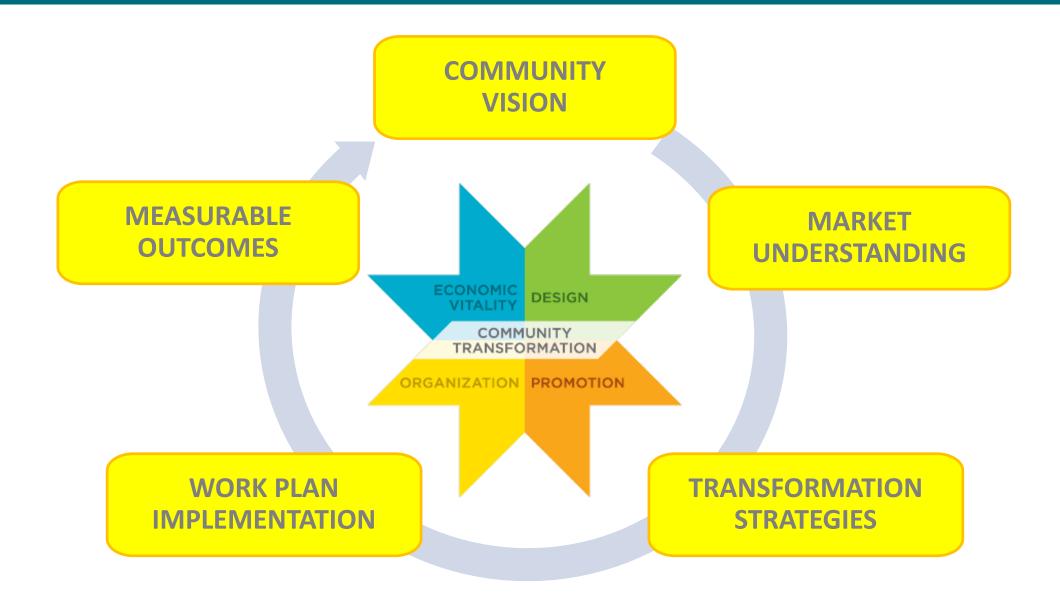
COMMUNITY

ORGANIZATION PROMOTION

Build leadership and strong organizational capacity | Ensure broad community engagement | Forge partnerships across sectors Market district's defining assets | Communicate unique features through storytelling | Support buy-local experience Vancouver Poinners Mart

<u>Work with ALL sectors of the community –</u> residents, corporations, organizations

LEADING THE REVITALIZATION JOURNEY THROUGH THE MAIN STREET APPROACH



COMMUNITY INPUT GATHERING

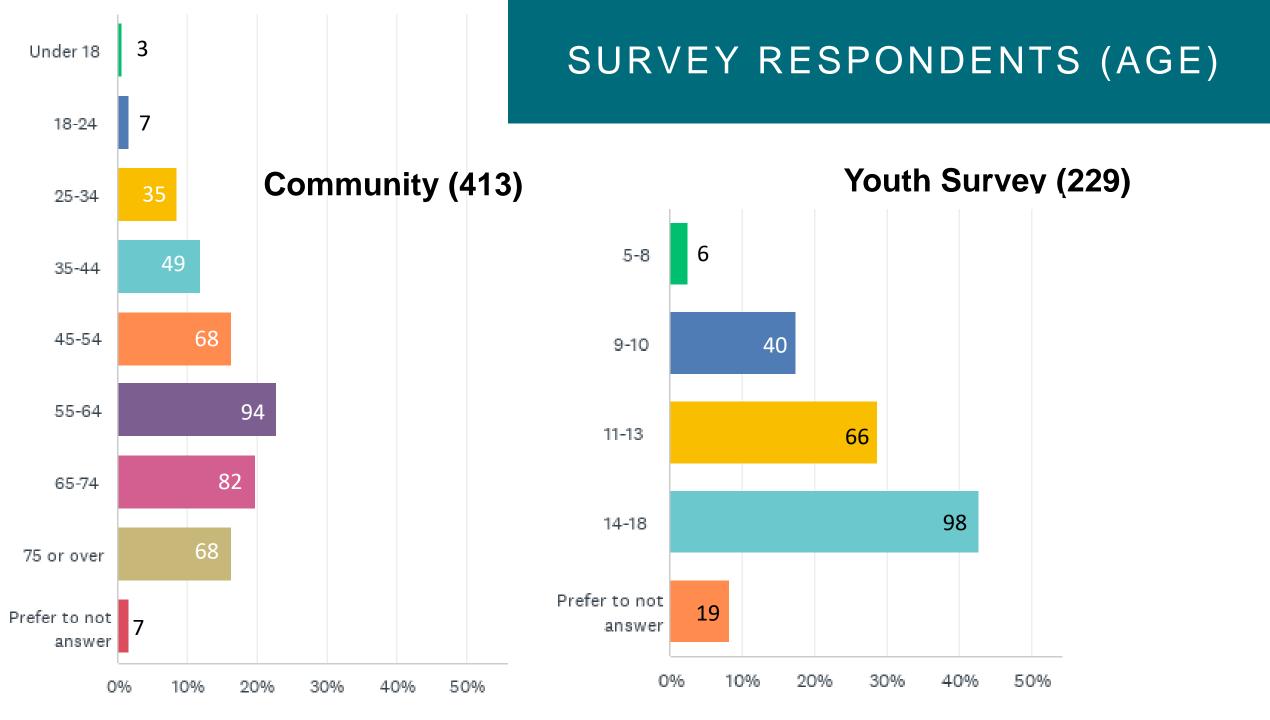
+ Online Surveys

- Community
- Youth
- Leaders

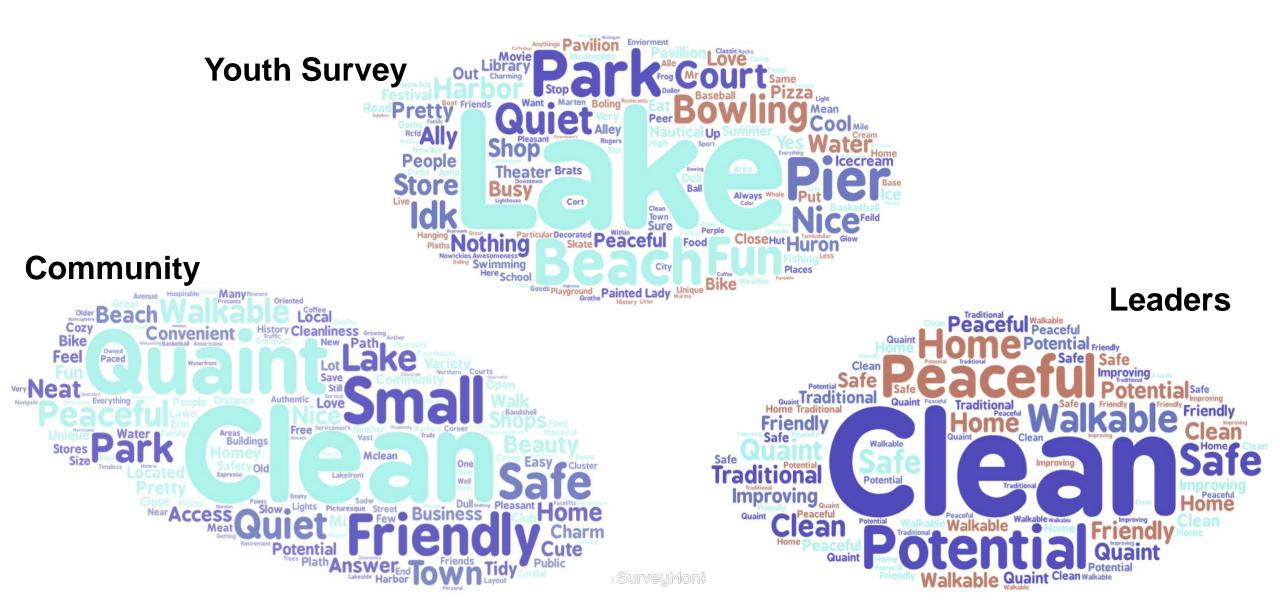
+ Virtual Conversations

- Local community leaders
- Partner organizations
- District business owners
- District property owners / developers
- Vanguard Board





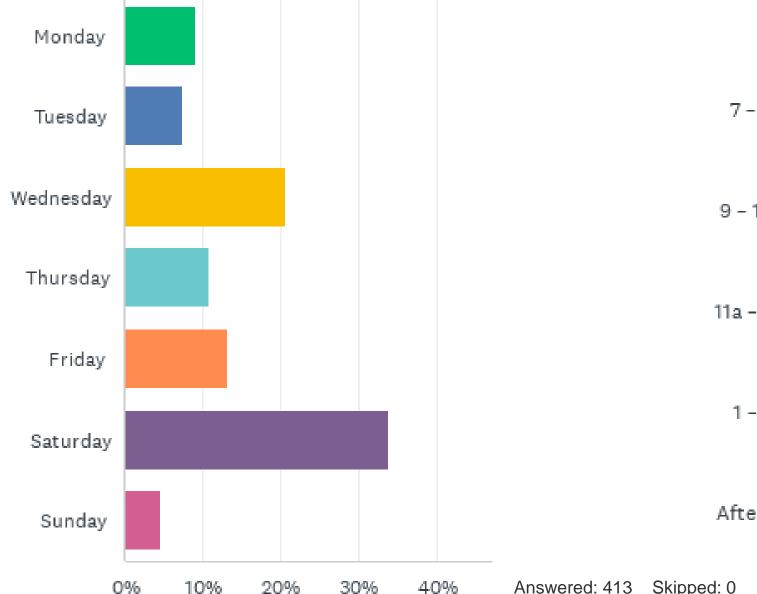
What word comes to mind as you think about things you like about Downtown Rogers City?



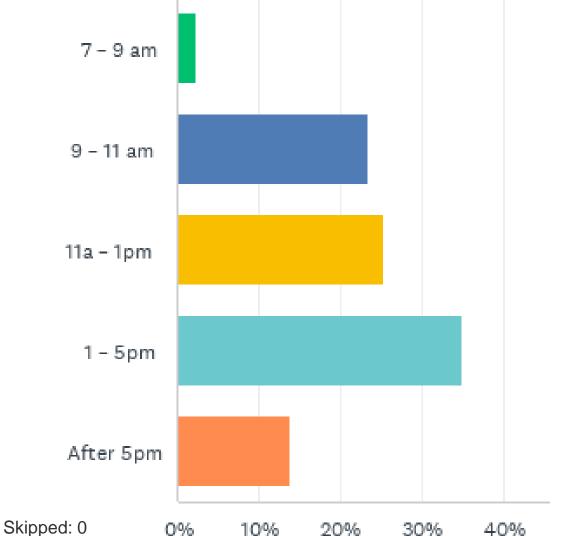
Community Survey: Which businesses do you most often patronize in Downtown Rogers City?



Community Survey: Day of the week most frequently shop? (not just in Downtown Rogers City)



Community Survey: Time of day do you most frequently shop? (not just in Downtown Rogers City)



Youth Survey: Do you visit Downtown Rogers City?



a pou veymuu mey

Youth Survey: What do you do in Downtown Rogers City?



(m) SurveyMonkey

Community Survey: "Downtown Rogers City would be better if..." People Be ibrary Empty Downtown Trash Eve othing Old Rink Gam Put Rk Al Small Pet Buy Arkad Trail Far Good Target - aSt Indoor Youth Survey: What would make Downtown Rogers City better?

What word comes to mind as you think about things you dislike about Downtown Rogers City?



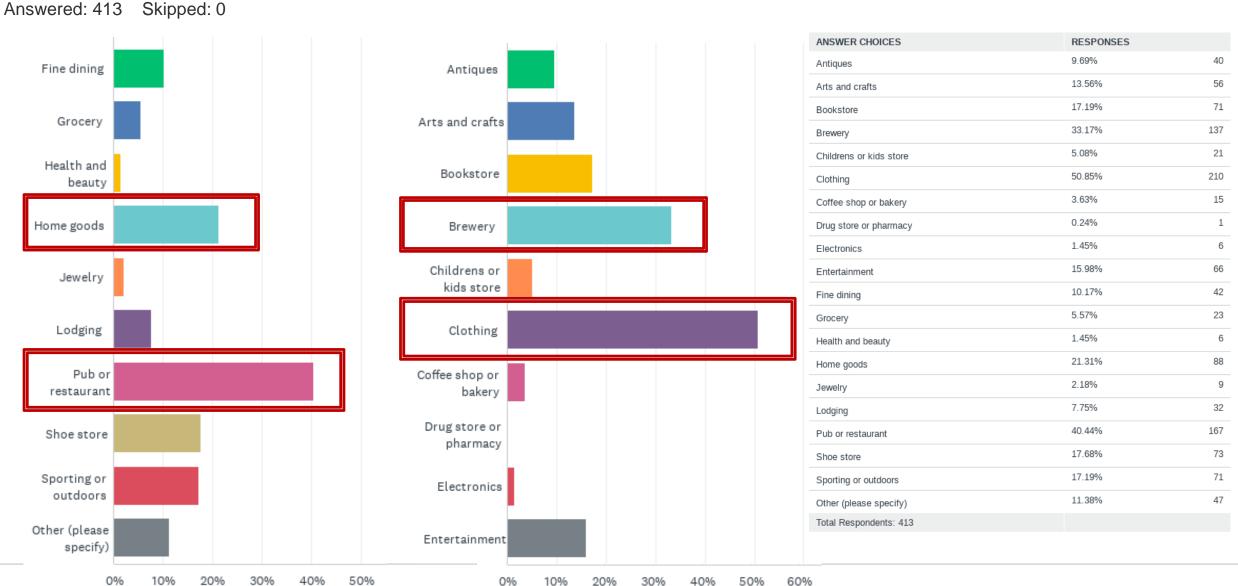
Community





Leaders

Community Survey: What three business types would you like to see more of in Downtown Rogers City? Answered: 413 Skipped: 0



30% 40% 50% 0% 20% 30% 40% 50% 60%

Youth Survey: What business types would you like to see more of in Downtown Rogers City? Answered: 229 Skipped: 0



10%

20%

0%

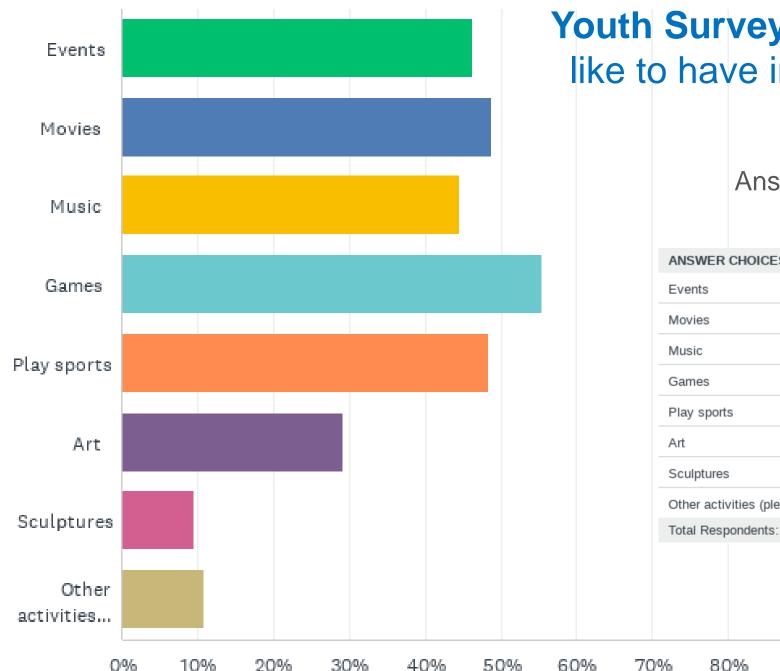
30%

40%



40%

ANSWER CHOICES	RESPONSES	
Antiques	3.93%	9
Arts and crafts	20.09%	46
Bookstore	9.17%	21
Childrens or kids store	12.23%	28
Clothing	24.89%	57
Coffee shop or bakery	18.78%	43
Drug store or pharmacy	2.18%	5
Electronics	26.20%	60
Entertainment	25.76%	59
Fine dining	10.92%	25
Grocery	9.17%	21
Health and beauty	6.99%	16
Home goods	11.35%	26
Jewelry	8.30%	19
Lodging	2.62%	6
Pub or restaurant	22.27%	51
Shoe store	16.16%	37
Sporting or outdoors	35.37%	81
Other (please specify)	16.59%	38
Total Respondents: 229		



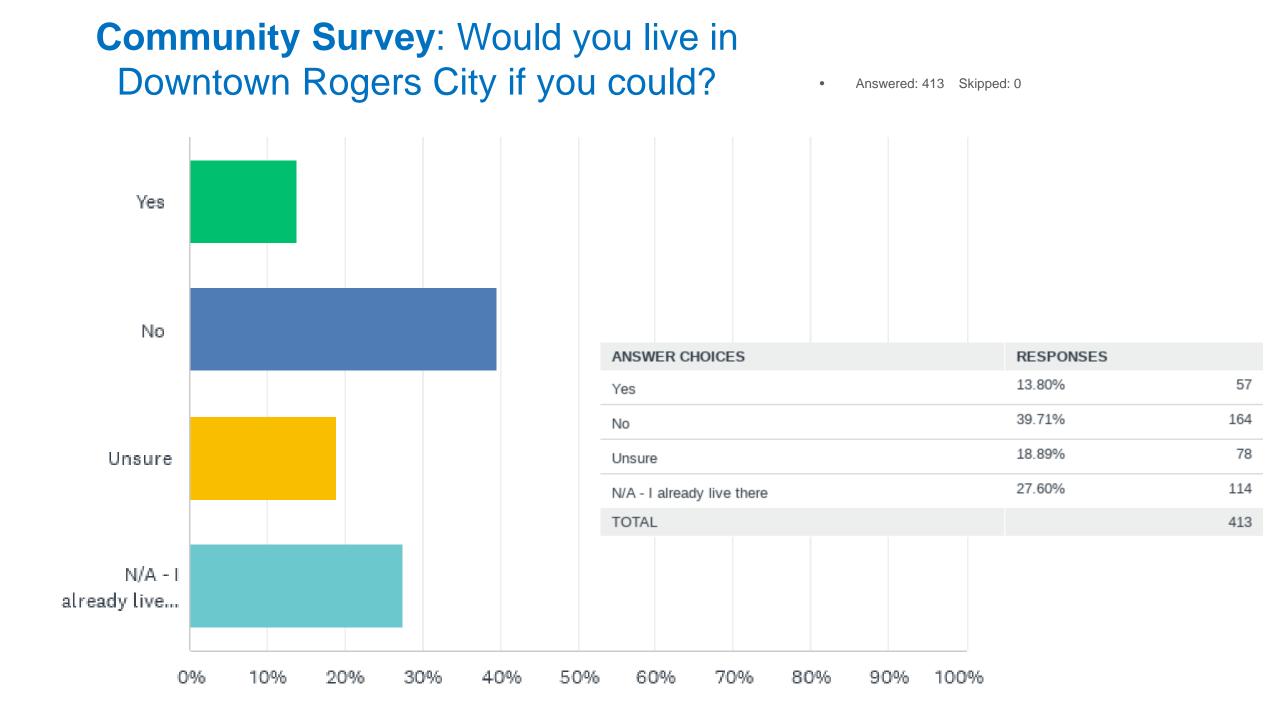
Youth Survey: What activities would you like to have in Downtown Rogers City?

Answered: 229 Skipped: 0

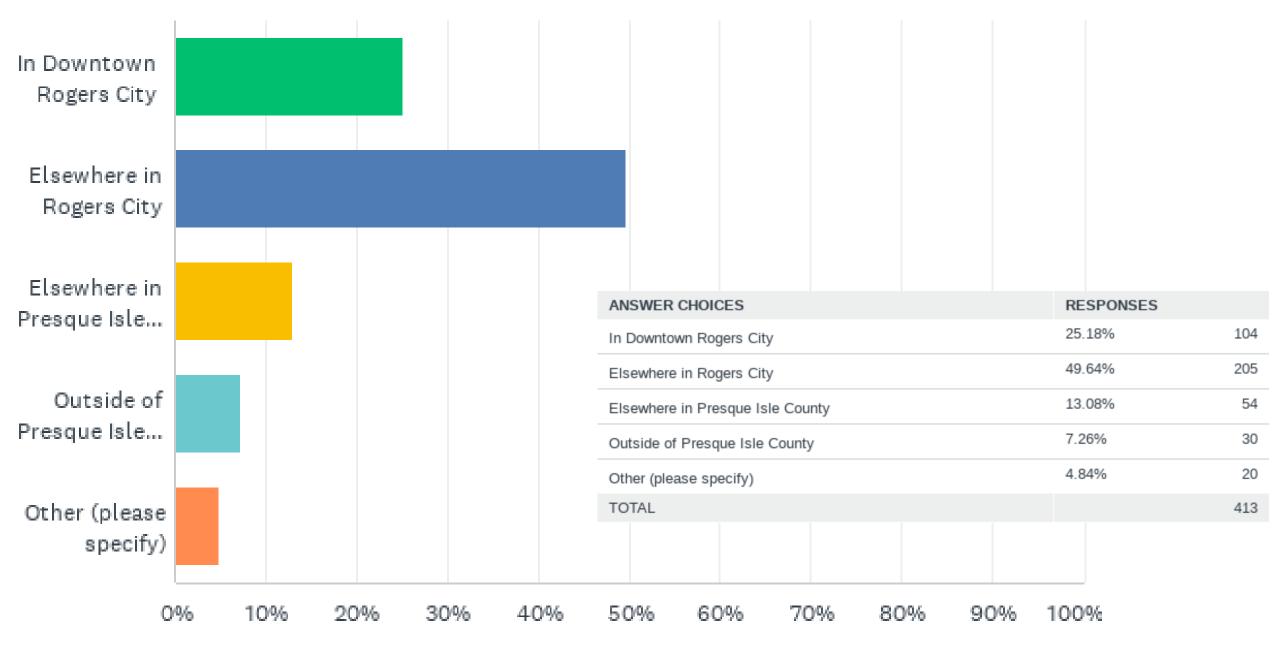
90%

100%

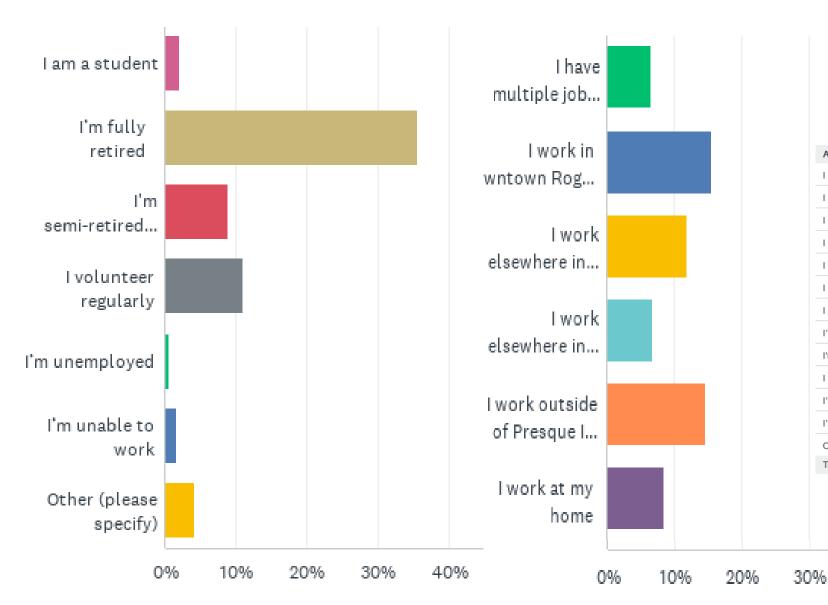
ANSWER CHOICES	RESPONSES	
Events	46.29%	106
Movies	48.91%	112
Music	44.54%	102
Games	55.46%	127
Play sports	48.47%	111
Art	29.26%	67
Sculptures	9.61%	22
Other activities (please specify)	10.92%	25
Total Respondents: 229		



Community Survey: Where do you live?



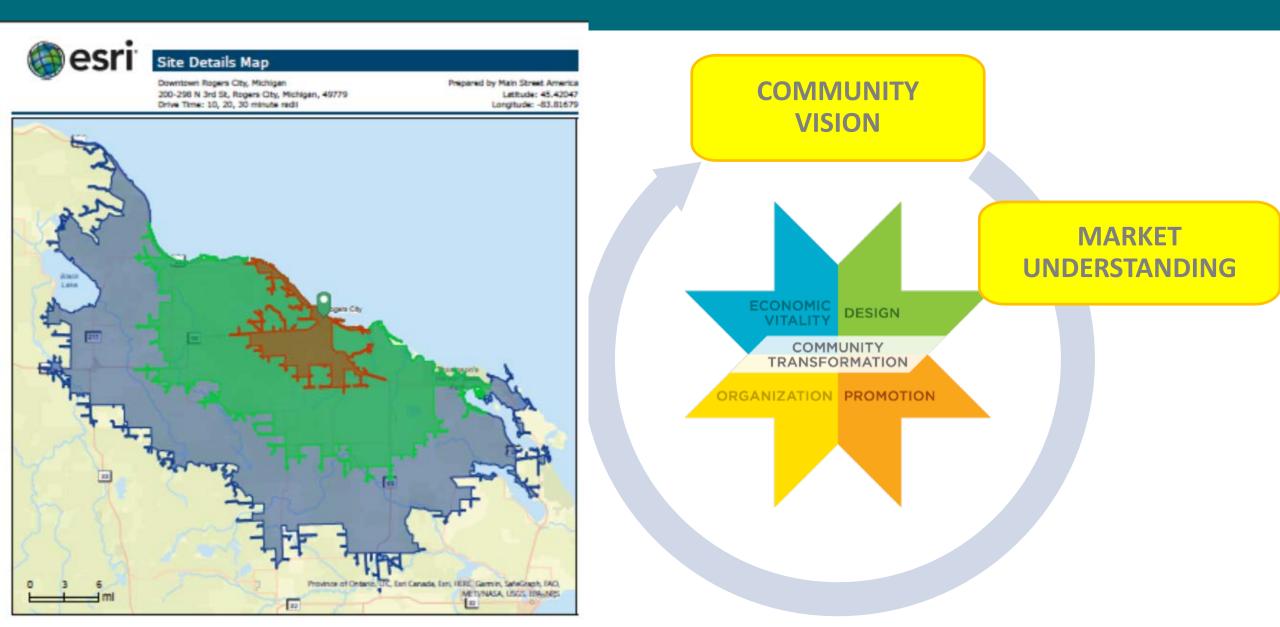
Community Survey: Which of the following statements below describes your current occupation / employment?



Answered: 413 Skipped: 0

ANSWER CHOICES	RESPONSES	
I have multiple jobs that provide me income.	6.54%	27
I work in Downtown Rogers City	15.50%	64
I work elsewhere in Rogers City (outside Downtown)	11.86%	49
I work elsewhere in Presque Isle County (outside Rogers City)	6.78%	28
I work outside of Presque Isle County	14.77%	61
I work at my home	8.47%	35
I am a student	2.18%	9
I'm fully retired	35.59%	147
I'm semi-retired but sometimes earn income through work	8.96%	37
I volunteer regularly	11.14%	46
I'm unemployed	0.73%	3
I'm unable to work	1.69%	7
Other (please specify)	4.36%	18
Total Respondents: 413		

MARKET CONDITIONS



Key Facts

Downtown Rogers City, Michigan (10 minutes) 200-298 N 3rd St, Rogers City, Michigan, 49779 Drive Time: 10 minute radius

KEY FACTS 3,519 53.7 Population Median Age 2.1 \$45,497 Median Household Average Household Size Income BUSINESS 217 1,361 Total Businesses Total Employees

Key Facts

Downtown Rogens City, Michigan (20 minutes) 200-298 N 3rd St, Rogens City, Michigan, 49779 Drive Time: 20 minute radius

7,006

Population

2.2

Average

Household Size

331

Yotal Businesses

KEY FACTS

BUSINESS



Downtown Rogers City, Michigan (30 minutes) 200-298 N 3rd St, Rogers City, Michigan, 49779 Drive Time: 30 minute radius





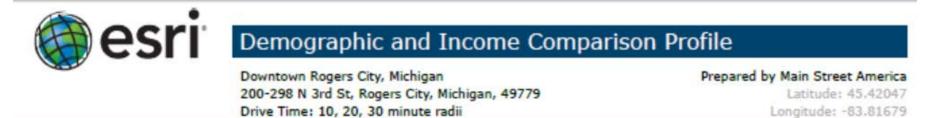
Demographic and Income Comparison Profile

Downtown Rogers City, Michigan 200-298 N 3rd St, Rogers City, Michigan, 49779 Drive Time: 10, 20, 30 minute radii

Prepared by Main Street America Latitude: 45.42047

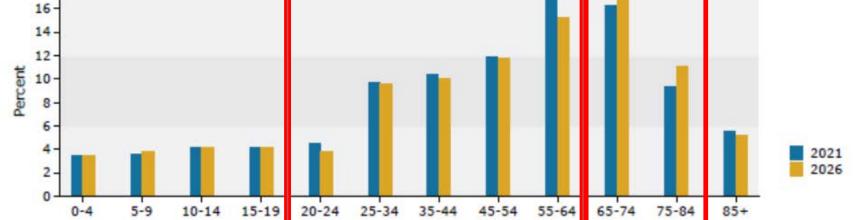
Longitude: -83.81679

	10 minutes	20 minutes	30 minutes
Census 2010 Summary			
Population	3,686	7,358	14,031
Households	1,725	3,284	6,242
Families	1,082	2,152	4,131
Average Household Size	2.07	2.19	2.21
Owner Occupied Housing Units	1,368	2,783	5,396
Renter Occupied Housing Units	357	501	846
Median Age	51.2	51.2	51.1
2021 Summary			
Population	3,519	7,006	13,551
Households	1,656	3,152	6,083
Families	1,012	2,015	3,931
Average Household Size	2.06	2.17	2.19
Owner Occupied Housing Units	1,330	2,695	5,298
Renter Occupied Housing Units	326	458	784
Median Age	53.7	54.2	54.9
Median Household Income	\$45,497	\$47,712	\$50,379
Average Household Income	\$57,920	\$59,622	\$63,406
2026 Summary			
Population	3,379	6,718	13,073
Households	1,590	3,027	5,880
Families	963	1,921	3,771
Average Household Size	2.05	2.16	2.18
Owner Occupied Housing Units	1,294	2,612	5,164
Renter Occupied Housing Units	295	415	716
Median Age	54.3	55.3	56.0
Median Household Income	\$50,976	\$52,168	\$53,871
Average Household Income	\$65,418	\$67,069	\$70,992
Trends: 2021-2026 Annual Rate			
Population	-0.81%	-0.84%	-0.72%
Households	-0.81%	-0.81%	-0.68%
Families	-0.99%	-0.95%	-0.83%
Owner Households	-0.55%	-0.62%	-0.51%
Median Household Income	2.30%	1.80%	

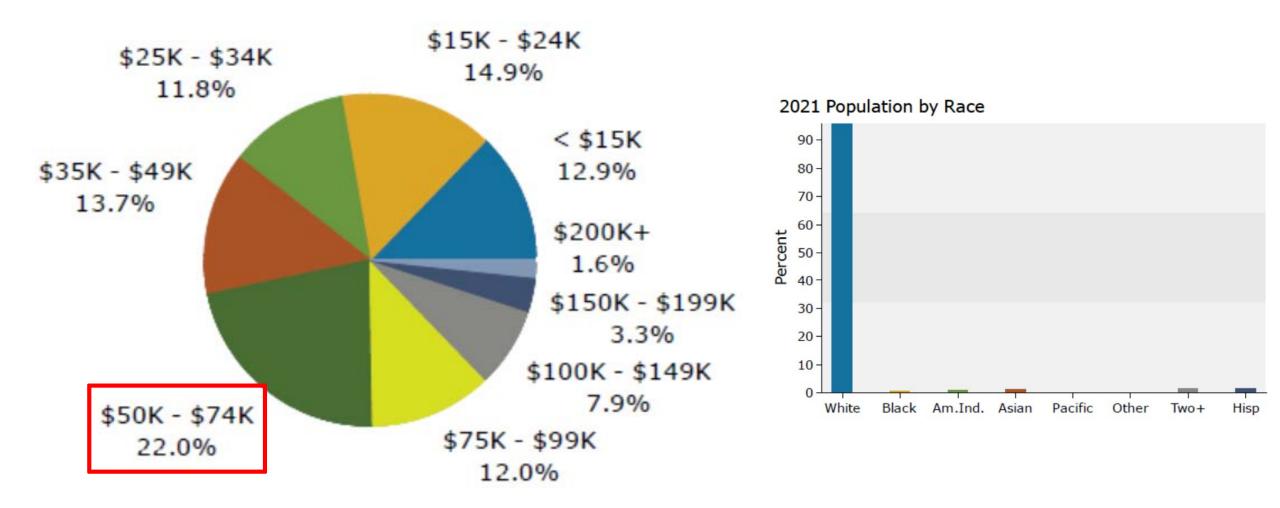


10 minutes





2021 Household Income



	Time: 10 minute			gitude: -83.8167
Top Tapestry Segments	Percent	Demographic Summary	2021	2026
Heartland Communities (6F)	72.8%	Population	3,519	3,379
Rooted Rural (10B)	18.6%	Households	1,656	1,590
Rural Resort Dwellers (6E)	8.6%	Families	1,012	963
	0.0%	Median Age	53.7	54.3
	0.0%	Median Household Income	\$45,497	\$50,976
Drive	Time: 20 minute	radius	Lon	gitude: -83.8167
Top Tapestry Segments	Percent	Demographic Summary	2021	2026
Heartland Communities (6F)	38.4%	Population	7,006	6,718
Rooted Rural (10B)	36.0%	Households	3,152	3,027
Rural Resort Dwellers (6E)	22.5%	Families	2,015	1,921
Small Town Simplicity (12C)	1.9%	Median Age	54.2	55.3
Silver & Gold (9A)	1.3%	Median Household Income	\$47,712	\$52,168
Drive	Time: 30 minute	radius	Loi	ngitude: -83.816
Top Tapestry Segments	Percent	Demographic Summary	2021	202
Rooted Rural (10B)	32.4%	Population	13,551	13,07
Rural Resort Dwellers (6E)	30.6%	Households	6,083	5,88
	19.9%	Families	3,931	3,77
Heartland Communities (6F)				50
Heartland Communities (6F) Small Town Simplicity (12C)	11.3%	Median Age	54.9	56.



LifeMode Group: Cozy Country Living Heartland Communities

Households: 2,850,600

Average Household Size: 2.39

Median Age: 42.3

Median Household Income: \$42,400

WHO ARE WE?

Well settled and close-knit, *Heartland Communities* are semirural and semiretired. These older householders are primarily homeowners, and many have paid off their mortgages. Their children have moved away, but they have no plans to leave their homes. Their hearts are with the country; they embrace the slower pace of life here but actively participate in outdoor activities and community events. Traditional and patriotic, these residents support their local businesses, always buy American, and favor domestic driving vacations over foreign plane trips.

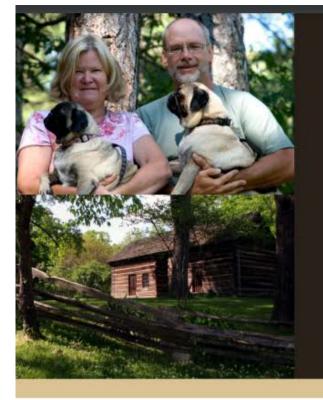
OUR NEIGHBORHOOD

- Rural communities or small towns are concentrated in the Midwest, from older Rustbelt cities to the Great Plains.
- Distribution of household types is comparable to the US, primarily (but not the majority) married couples, more with no children, and a slightly higher proportion of singles (Index 112) that reflects the aging of the population.
- Residents own modest, single-family homes built before 1970.
- They own one or two vehicles; commutes are short (Index 82).



SOCIOECONOMIC TRAITS

- Retirees in this market depress the average labor force participation rate to less than 60% (Index 94), but the unemployment rate is comparable to the US.
- More workers are white collar than blue collar; more skilled than unskilled.
- The rural economy of this market provides employment in the manufacturing, construction, utilities, healthcare, and agriculture industries.
- These are budget savvy consumers; they stick to brands they grew up with and know the price of goods they purchase. Buying American is important.
- Daily life is busy, but routine. Working on the weekends is not uncommon.
- Residents trust TV and newspapers more than any other media.
- Skeptical about their financial future, they stick to community banks and low-risk investments.



LifeMode Group: Rustic Outposts Rooted Rural

Households: 2,430,900 Average Household Size: 2.48 Median Age: 45.2 Median Household Income: \$42,300



Top Tapestry Segments	Percent	
Heartland Communities (6F)	72.8%	
Rooted Rural (10B)	18.6%	
Rural Resort Dwellers (6E)	8.6%	

WHO ARE WE?

Rooted Rural is heavily concentrated in the Appalachian mountain range as well as in Texas and Arkansas. Employment in the forestry industry is common, and Rooted Rural residents live in many of the heavily forested regions of the country. This group enjoys time spent outdoors, hunting, fishing, or working in their gardens. Indoors, they enjoy watching television with a spouse and spending time with their pets. When shopping, they look for American-made and generic products. These communities are heavily influenced by religious faith and family history.

OUR NEIGHBORHOOD

- This market is dominated by married couples, few with children at home.
- 80% of homes are owner occupied: primarily single family (73%) or mobile homes (24%).
- Nearly one in five housing units are vacant, with a high proportion for seasonal use.
- Home values are very low—almost half of owned homes are valued under \$100,000.

SOCIOECONOMIC TRAITS

- Shoppers that use coupons frequently and buy generic goods.
- Do-it-yourself mentality; grow their own produce and work on their cars and ATVs.
- Pay bills in person and avoid using the Internet for financial transactions.
- Often find computers and cell phones too complicated and confusing.
- Clothes a necessity, not a fashion statement; only buy new clothes when old clothes wear out.



LifeMode Group: Cozy Country Living Rural Resort Dwellers

Households: 1,227,200 Average Household Size: 2.22 Median Age: 54.1 Median Household Income: \$50,400



Top Tapestry Segments	Percent	
Heartland Communities (6F)	72.8%	
Rooted Rural (10B)	18.6%	
Rural Resort Dwellers (6E)	8.6%	

WHO ARE WE?

Although the Great Recession forced many owners of second homes to sell, *Rural Resort Dwellers* residents remain an active market, just a bit smaller. These communities are centered in resort areas, many in the Midwest, where the change in seasons supports a variety of outdoor activities. Retirement looms for many of these blue collar, older householders, but workers are postponing retirement or returning to work to maintain their current lifestyles. Workers are traveling further to maintain employment. They are passionate about their hobbies, like freshwater fishing and hunting.

OUR NEIGHBORHOOD

- Housing is owner-occupied, single-family homes, with some mobile homes. A strong market for second homes, these rural areas contain homes valued near the US median. Over half of the housing units are vacant due to a high seasonal vacancy rate.
- In this older market, 42% of households consist of married couples with no children at home, while another 28% are single person. Married couples with children at home have older school-age children.
- Set in scenic rural locations with proximity to outdoor activities, two vehicles are

SOCIOECONOMIC TRAITS

- Rural Resort Dwellers residents are close to retirement. They've accumulated wealth and begun to shift their portfolios to low-risk assets. These active residents continue to work in skilled occupations.
- Simple tastes and modesty characterize these blue collar residents. They shop for timeless, comfortable clothing, but only when something must be replaced. They pay little attention to advertising and usually stick to the brands they know.
- They spend time with their spouses and also maintain a social calendar.

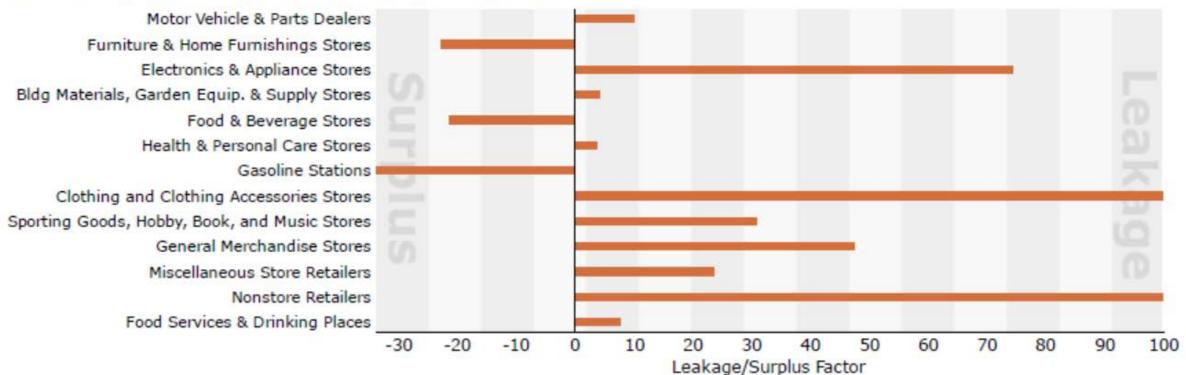


Retail MarketPlace Profile

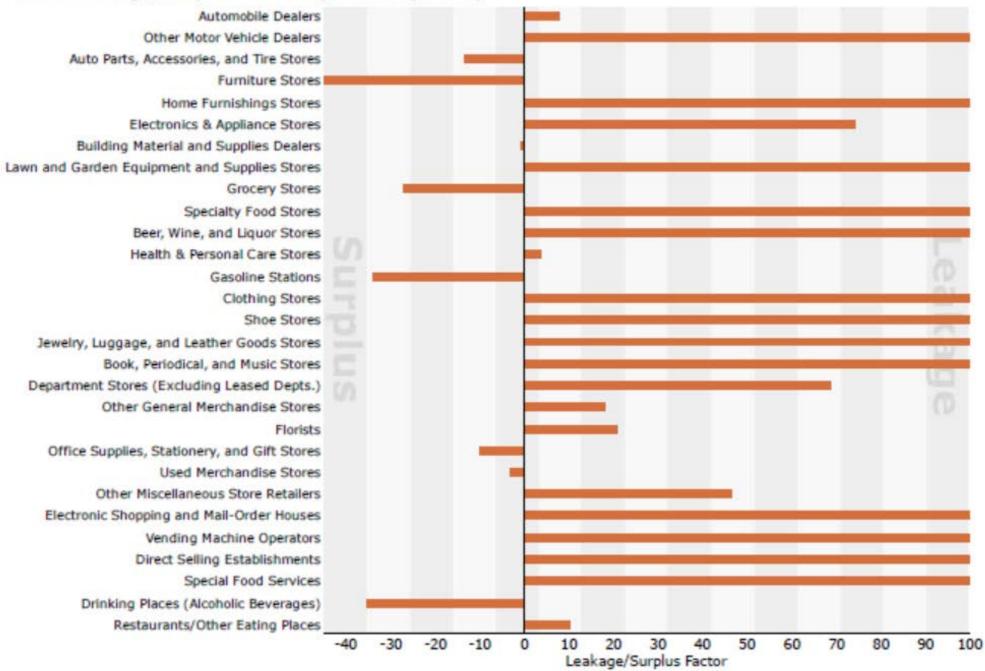
Downtown Rogers City, Michigan 200-298 N 3rd St, Rogers City, Michigan, 49779 Drive Time: 10 minute radius Prepared by Main Street America Latitude: 45,42047

Longitude: -83.81679

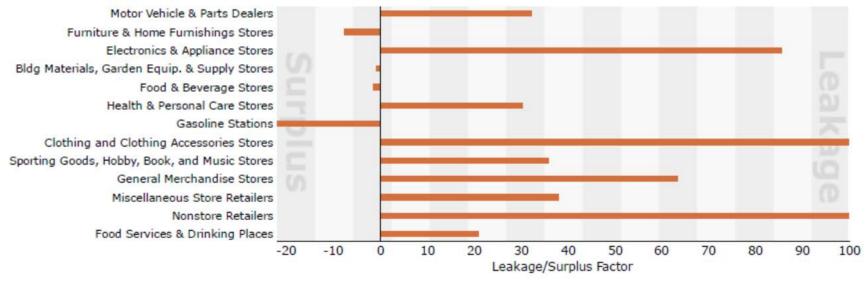
2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group



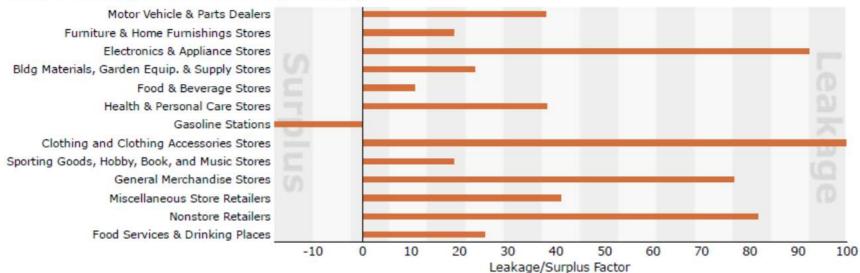
2017 Leakage/Surplus Factor by Industry Subsector



Drive Time: 30 minute radius

Longitude: -83.8167

2017 Leakage/Surplus Factor by Industry Subsector





Community

- 💧 1,730 people like this
- 1,795 people follow this
- 3,138 check-ins



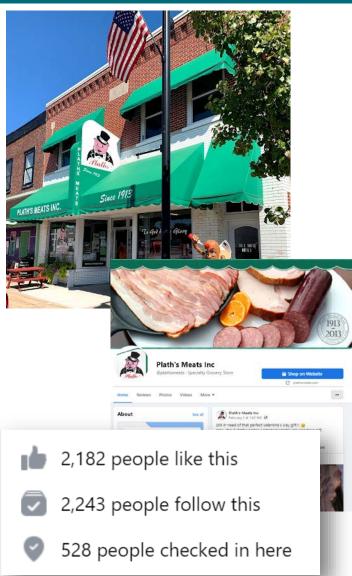


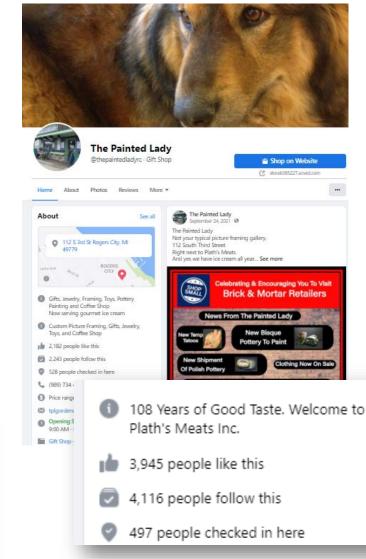


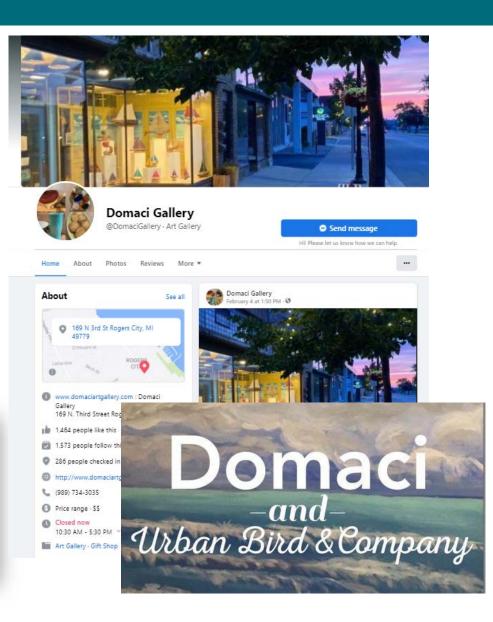
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Sign in





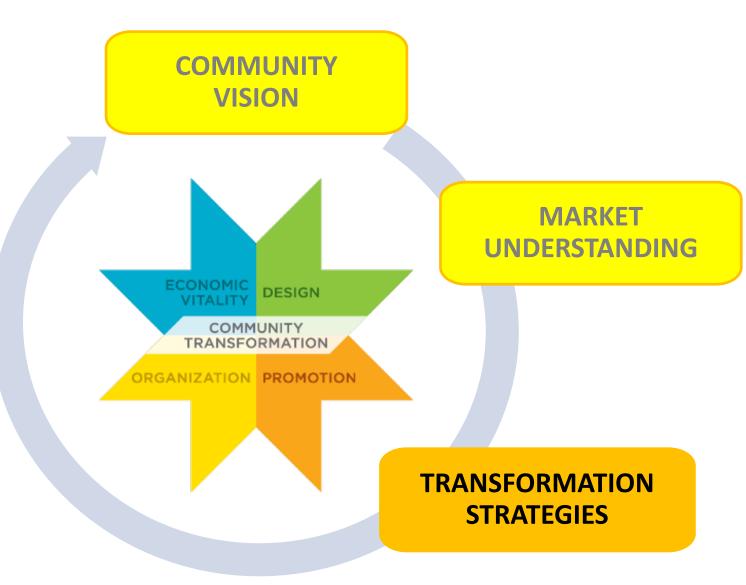




POTENTIAL STRATEGIES

Active Every-Day Living

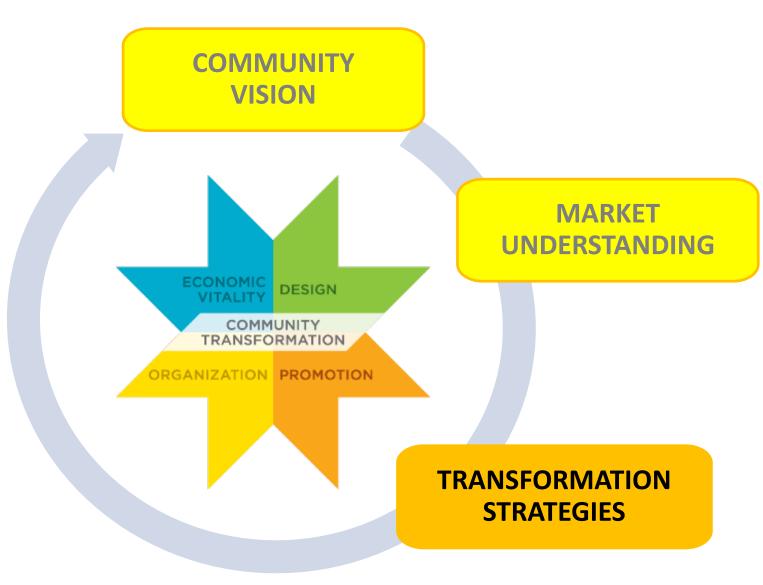
- Leveraging your base of convenience-related goods and services
- Adding unique opportunities for positioning downtown as the heart of the community – <u>year-round</u> (youth, families, retirees)



POTENTIAL STRATEGIES

Outdoor Recreation

- Connecting downtown to the local assets
 - Water
 - Parks
 - Conservancy Areas
 - Trails



NEXT STEPS



Downtown and Commercial District Asset Mapping



- **1. Strategy Development** work with the Board to further develop the Transformation Strategy
- 2. Strategy Implementation creating the workplan framework following the Main Street Approach and implementing comprehensive annual programming



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THANKS!